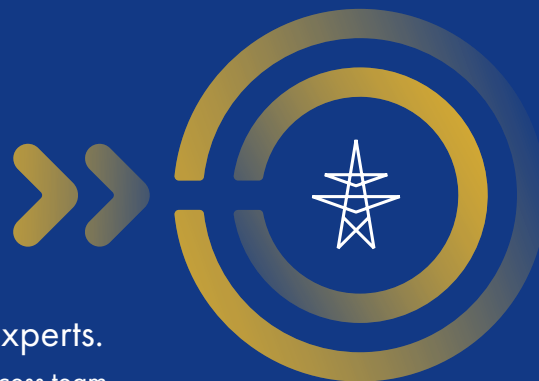


WIN WITH TALBOT ON

## NORTH AMERICA (US) DOWNSTREAM ENERGY, POWER & PROCESS



A reliable, consistent, and highly experienced team of experts.

Here's how Talbot's North American (US) Downstream Energy, Power & Process team helps brokers win and retain business:



### An experienced market

Talbot's North America (US) Downstream Energy, Power & Process team in New York is among the most experienced in the market. Our decades of knowledge inform every decision we make.



### Long term relationships

The Downstream team is particularly proud to boast 15+ year relationships with key accounts, a client retention ratio in excess of 90%, and the depth of client knowledge that has built up alongside this.



### A nimble partner

We are nimble, meaning we can make decisions quickly once we've analysed the risk. This responsiveness drives our partnership approach and ensures our focus is on delivering value for our brokers.



### Claims excellence

Our dedicated Energy claims specialists are exceptionally knowledgeable and experienced. They manage claims efficiently and with a high degree of care and sensitivity. They are experienced claim professionals who understand that effective claims handling is the foundation of enduring relationships.



### Solutions orientated

Over the decades, we've seen a wide variety of Downstream risks and worked for years with almost every client in the sector. That makes the Talbot team a trusted and respected resource for brokers. Engineering expertise forms part of our team and we offer extensive industrial experience and insight, as well as technical support through desk-based reviews and site surveys.

## Talbot's North America (US) Downstream Energy, Power & Process sweet spots



**Oil, gas and petrochemicals** (including onshore oil and gas production, refining, downstream petrochemicals and related hydrocarbon assets)



**Chemical** (including inorganic chemicals and pharmaceuticals)



**Power generation and utilities**



**Process industries** (including primary metal industries, heavy manufacturing and mining)

## The team

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# TALBOT

An  company



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