

AIG

AIG and Talbot London market Political Risk solutions

AIG's and Talbot's joint Political Risk proposition leverages shared appetites and mutual expertise for the benefit of our clients. With access to both AIG's financial strength* and Lloyd's security** from either distribution team, large maximum line sizes (up to USD 150m) and long tenor capabilities (up to 20 years).

Who should I access?



Benefits: Access AIG or Talbot stamp:

- Dual Stamp capability for AIG and Talbot underwriters
- Market-leading expertise and capacity
- Wide product offering
- Global reach – utilising combined underwriting expertise, AIG's network and Talbot's Lloyd's licensing



Access Talbot for:

- Sovereign non-payment
- Structured Credit
- Political Risk confiscation – both fixed both fixed and mobile assets
- Fair/Unfair Calling of bonds
- Currency inconvertibility and non-transfer risk

Access AIG for:

- Sovereign non-payment
- Structured Credit
- Political Risk confiscation – both fixed both fixed and mobile assets
- Fair/Unfair Calling of bonds
- Currency inconvertibility and non-transfer risk
- Project Finance
- Aircraft Finance
- Portfolio Credit

Benefits of the AIG and Talbot partnership:

- ✓ Flexibility to support clients wants of using either AIG or Talbot capacity
- ✓ Market-leading capacity and expertise
- ✓ Bespoke cover and creative solutions
- ✓ Breadth of classes covered – coverage across the full range of credit and political risk products
- ✓ Broad appetite with in-depth product knowledge and flexible options.
- ✓ Global reach with regional underwriting expertise and utilising Lloyd's licences and AIG network

AIG and Talbot underwriting sweet spots:



Corporate Credit

Investment grade rated obligors, Tier 1 corporates within emerging markets. Preference for insuring top tier financial institutions against non-payment by corporate obligors. Ratings of BB- and higher, trade and non-trade related transactions across various secured and unsecured structures (loans, repurchase agreements, derivatives, asset backed lending etc.).



Sovereign Credit

Supporting banks, Export Credit Agencies (ECAs) and multilaterals on lending to sovereigns and sub-sovereigns with the purpose of lending mainly being to support strategic projects or budgetary purposes.



Trade & Exporters

Supporting global trade of mainly commodity items with preference for supporting strategic trade flows and infrastructure projects.



Non Credit

Lead market for traditional equity and lenders form political risk insurance for sustainable investments, both fixed and mobile assets. We consider a wide range of industries and geographies for this class of business.



Project Finance

Preference for coverage at a senior debt level in project financing structures with a focus on a variety of industries including power, renewable energy, oil & gas, infrastructure, transportation, mining and telecoms with strong rated offtakers and reputable project parties.



Expanded offerings in the **Portfolio Credit** and **Aircraft Finance** market spaces.

For more information, contact:

AIG

Sumeet Berry

Global Head of Political Risk and Trade Finance
+44 (0)7710 116 253
Sumeet.Berry@aig.com

Sandeep Khare

Head of Project Finance
+1 212 458 4368
Sandeep.Khare@aig.com

Melissa Chai

Senior Credit Underwriter, APAC
+65 8125 7478
Melissa.Chai@aig.com

Ranjit Bandekar

Senior Underwriter, APAC
+65 9823 0767
Ranjit.Bandekar@aig.com

Vivek Sinha

Head of Sovereign Credit
+44 (0)7599 200 178
Vivek.Sinha@aig.com

Oliver Lambert

Head of Structured Portfolio Finance
+44 (0)7834 773 009
Oliver.Lambert@aig.com

Talbot

Corina Monaghan

Head of Credit & Political Risk, Americas
+1 212 785 6075
Corina.Monaghan@aig.com

Andrew Bickmore

Senior Class Underwriter
+44 (0)7508 059 461
Andrew.Bickmore@aig.com

George Goodliffe

Senior Class Underwriter
+44 (0)7506 894 268
George.Goodliffe@aig.com

* Please refer to www.aig.com/investor-relations ** Please refer to <https://www.lloyds.com/about-lloyds/investor-relations/ratings>

This marketing material is intended for insurance brokers and other insurance professionals for their information.

For full terms, conditions and benefits related to AIG products, please refer to the policy and associated documents.

American International Group, Inc. (NYSE: AIG) is a leading global insurance organization. AIG provides insurance solutions that help businesses and individuals in more than 200 countries and jurisdictions protect their assets and manage risks through AIG operations, licenses and authorizations as well as network partners. For additional information, visit www.aig.com. This website with additional information about AIG has been provided as a convenience, and the information contained on such website is not incorporated by reference herein. AIG is the marketing name for the worldwide operations of American International Group, Inc. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries and jurisdictions, and coverage is subject to underwriting requirements and actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds. American International Group UK Limited is registered in England; company number 10737370. Registered address: The AIG Building, 58 Fenchurch Street, London EC3M 4AB. American International Group UK Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and Prudential Regulation Authority (FRN number 781109). This information can be checked by visiting the FS Register (www.fca.org.uk/register). Talbot Underwriting Ltd operates within the Lloyd's insurance market through Syndicate 1183 and Syndicate 2019. Syndicate 1183 focuses on underwriting a number of specialty risks including marine, energy, political violence, political risk, accident and health, financial institutions and property. Products or services may not be available in all countries, and coverage is subject to actual policy terms. Non-insurance products and services may be provided by independent third parties. Talbot Underwriting Ltd is registered in England; company number 02202362. Registered address: The AIG Building, 58 Fenchurch Street, London, EC3M 4AB, England. Talbot Underwriting Ltd is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and Prudential Regulation Authority (FRN number 204890). Talbot Underwriting Ltd, Syndicate 1183 at Lloyd's is listed on the NAIC International Insurers Department Quarterly Listing of Alien Insurers (IDD-listed Insurer). IDD-listed insurers are not licensed and generally do not participate in state guaranty funds, and insureds are therefore not protected by such funds.