MARKETING MATERIAL

AIG

AIG and Talbot

London market Political Risk solutions

AIG's and Talbot's joint Political Risk proposition leverages shared appetites and mutual expertise for the benefit of our clients. With access to both AIG's financial strength* and Lloyd's security** from either distribution team, large maximum line sizes (up to USD 150m) and long tenor capabilities (up to 20 years).

Who should I access?

AIG | TALBOT An AIG company

Benefits: Access AIG or Talbot stamp:

- Dual Stamp capability for AIG and Talbot underwriters
- Market-leading expertise and capacity
- Wide product offering
- Global reach – utilising combined underwriting expertise, AIG's network and Talbot's Lloyd's licensing

ADDITIONAL DUAL STAMP CAPACITY

Access Talbot for:

- Sovereign non-payment
- Structured Credit
- Political Risk confiscation – both fixed both fixed and mobile assets
- Fair/Unfair Calling of bonds
- Currency inconvertibility and non-transfer risk

Access AIG for:

- Sovereign non-payment
- Structured Credit
- Political Risk confiscation – both fixed both fixed and mobile assets
- Fair/Unfair Calling of bonds
- Currency inconvertibility and non-transfer risk
- Project Finance
- Aircraft Finance
- Portfolio Credit

Benefits of the AIG and Talbot partnership:

- ✓ Flexibility to support clients wants of using either AIG or Talbot capacity
- ✓ Market-leading capacity and expertise
- ✓ Bespoke cover and creative solutions
- ✓ Breadth of classes covered – coverage across the full range of credit and political risk products
- ✓ Broad appetite with in-depth product knowledge and flexible options.
- ✓ Global reach with regional underwriting expertise and utilising Lloyd's licences and AIG network

AIG and Talbot underwriting sweet spots:

Corporate Credit
Investment grade rated obligors, Tier 1 corporates within emerging markets. Preference for insuring top tier financial institutions against non-payment by corporate obligors. Ratings of BB- and higher, trade and non-trade related transactions across various secured and unsecured structures (loans, repurchase agreements, derivatives, asset backed lending etc.).

Sovereign Credit
Supporting banks, Export Credit Agencies (ECAs) and multilaterals on lending to sovereigns and sub-sovereigns with the purpose of lending mainly being to support strategic projects or budgetary purposes.

Trade & Exporters
Supporting global trade of mainly commodity items with preference for supporting strategic trade flows and infrastructure projects.

Non Credit
Lead market for traditional equity and lenders form political risk insurance for sustainable investments, both fixed and mobile assets. We consider a wide range of industries and geographies for this class of business.

Project Finance
Preference for coverage at a senior debt level in project financing structures with a focus on a variety of industries including power, renewable energy, oil & gas, infrastructure, transportation, mining and telecoms with strong rated offtakers and reputable project parties.

Expanded offerings in the **Portfolio Credit** and **Aircraft Finance** market spaces.

For more information, contact:

AIG

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* Please refer to www.aig.com/investor-relations ** Please refer to https://www.lloyds.com/about-lloyds/investor-relations/ratings

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GB0454AR 0826 v26